LOYOLA COLLEGE (AUTONOMOUS), CHENNAI – 600 034

M.Com. DEGREE EXAMINATION – COMMERCE SECOND SEMESTER – APRIL 2010

CO 2813 - MODERN MANAGEMENT PRACTICE

Date & Time: 21/04/2010 / 1:00 - 4:00	Dept. No.		Max.: 100 Marks
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PART – A $(10 \times 2 = 20)$

Explain each of the following items in 5 lines

- 1. Virtual teams
- 2. Role of Front Line Managers
- 3. Gatekeeper
- 4. Equity theory
- 5. Management by objectives
- 6. Job enrichment
- 7. Empowerment
- 8. Innovation
- 9. Managerial control
- 10. Change Management

PART – B $(5 \times 8 = 40)$

Answer any **FIVE** questions. (Answer should not exceed 2 pages each)

- 11. Explain the planning process . What are the various levels of planning?
- 12. Explain the Corporate Social Responsibility.
- 13. Explain the three broad skills of an effective manager with diagrams. What are the levels in management?
- 14. Write the essential elements of Customer Relationship Management and value chain.
- 15. Distinguish between functional and divisional organizational structure.
- 16. Explain Herzberg two factor theory of motivation?
- 17. What are the important qualities of good business leaders? What are the recent trends in leadership?
- 18. What are the Challengers to Managers in 21st century?

PART – C $(2 \times 20 = 40)$

Answer any **TWO** questions. (Answers should not exceed 4-6 pages each)

- 19. Define a group. What are the stages of group development? How to build cohesiveness and Performance of teams?
- 20. What are the characteristics of TQM? What are the 14 assumptions recommended by Deming to make TQM effective in an organization?
- 21. Explain Span of Control? What are the factors that determine optimum span of control? How should managers delegate?

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